

**"Never Give Up;
When Nothing is sure,
Everything is possible"**



ANN MARIE SANDERS

DONOR RELATIONS MANAGER

How long have you been with The Arc of the Capital Area and what do you do here?

Donor Relations Manager for approximately 1-1/2 years.

What is your favorite thing about working for The Arc of the Capital Area?

There is a mutual respect and genuine appreciation for everyone here - staff, clients, donors, volunteers.

Where do you find your inspiration in your career?

From our clients who find and eagerly share their joy at every opportunity.

How is your work with The Arc of the Capital Area inspiring change in the I/DD community?

The money raised through our various fundraising efforts allows us to develop and continue programs and services that are often life-changing for our clients and their families, giving them the skills and confidence to make a meaningful impact in our community at large.

Who is your hero and why?

Michelle Obama - besides being an all-around inspiring person, she is a big advocate for arts and education which I consider essential to appreciating life and treating others with empathy and respect.

How do you represent our core values (Respect, Joy and Integrity) in the work you do with The Arc of the Capital Area?

As I meet our donors, I try to make each feel appreciated for their contribution to The Arc of the Capital Area. We rely heavily on their support and advocacy, so it's important that they know how much they are valued. I strive to express our appreciation with Respect, Joy and Integrity.

What's your favorite way to spend the weekend?

Exploring - new towns I haven't yet visited, nature trails, beaches, parks, art galleries, music venues, etc.

What has been your favorite project so far and why?

I love our Art Shows - it's so gratifying to see the pride that our students feel in showcasing their creativity with the public!

What's one way you define success in your current position?

Hearing from clients and their families about what a difference our programs and services have made in their lives is very humbling and the epitome of success. Knowing that I had a small part in making that difference by raising money to help fund the programs and services is incredibly gratifying.